

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works – Fleet Services

Vendor Name: Rechtien International Trucks

Address: 2761 E. Edison Ave, Ft. Myers, FL 33916 Phone: 239-334-1000

Price: \$ 49,000 Fund and Account: ISF FLEET 516-30511-534120 Outside Services

Description of item to be procured:

Repair, parts and maintenance of International branded trucks and IC buses.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the only authorized dealer for IC Buses, Navistar / International trucks, engine parts and service in Lee County.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Sun State International located in Sarasota, Florida is the next nearest authorized dealer for International trucks-96 miles 1-way. To transport equipment round trip would result in 4-man hours or/and approximately 200 miles if the equipment is drivable. If not, towing bills would equal approximately \$600.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain International/IC branded equipment within the City of Cape Coral area.

Fleet Manager's Signature: Signature: AG Forbes Date: 10/12/2023

Interim Public Works Deputy Director's Signature: Danna Grant Date: 10/13/2023

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 10/18/23

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00